



LDC



China-Britain
Business Council
英中贸易协会

Practicalities of expanding into China: Finance, Tax and Legal issues Management Briefing

Tuesday, 22nd November 2011 16:00-18:00
Venue: LDC, One Vine Street, London W1J 0AH



British companies are increasingly aware of the huge business opportunities that China offers. A rapidly growing economy, increasing consumption and burgeoning wealth is creating demand for the full range of goods and services that the UK produces. However, taking advantage of these opportunities takes significant amounts of knowledge and resources.

In a market where the opportunities are vast, but turning a profit can take time, money and commitment, finding the necessary expertise and resources for success can be one of the biggest challenges to business. Designed for business leaders, you will hear from seasoned experts on the practical solutions and potential pitfalls of expanding your business into China including:

- Financing options
- Tax implications
- Legal issues
- Government support

To help you better understand how to make this move a success, CBBC and LDC, will introduce the options for financing your expansion into the China market, whether exporting, investing, or increasing an existing footprint. Expert speakers include, Craig Wilkinson and Maria Carradice from LDC; Nick Emmerson from Eversheds and Steve Roberts-Mee, from the Export Credit Guarantee Department.

Programme:

- 16.00 Registration & networking
- 16.30 Welcome: China-Britain Business Council
- 16.40 Financing your plans: Craig Wilkinson, LDC
- 17.00 Tax Implications: Maria Carradice, LDC
- 17.15 Legal Issues: Nick Emmerson, Eversheds
- 17.30 Government Support: Steve Roberts-Mee, Export Credit Guarantee Department
- 17.45 Panel Discussion
- 18.00 Drinks & Canapés

We welcome management teams from UK companies interested in capitalising on the opportunities in China to join us at LDC, One Vine Street, London W1J 0AH from 16.00 to 18.00 on Tuesday November 22nd.

Registration

To register your attendance, please send your contact details to events@cbbc.org or fax to 0207 802 2029, by **Friday 18th November**. Full confirmation of your place will be sent to you once your place(s) has been successfully secured.



The Speakers

About LDC (www.ldc.co.uk)

LDC is the leading UK regional mid-market private equity house and part of Lloyds Banking Group. With a 30 year track record of supporting businesses, LDC retains an appetite for management buy-outs, buy and build and growth capital opportunities involving strong and ambitious management teams from all business sectors. The LDC team has the capacity to support a business with equity of between £2million and £100million.

LDC's operations in Asia support:

- Sourcing, business development and exit opportunities in Asia;
- International plans of existing or potential LDC backed businesses - including access to a network of Asia business advisors; and
- Indirect investment opportunities.

About Eversheds (www.eversheds.com)

Eversheds is one of the largest full service global law firms in the world, with over 4,400 people including more than 590 partners and over 2,500 legal advisers. They have 45 offices, including Hong Kong and Shanghai. They also have a dedicated team of China market professionals in the London office.

About Export Credits Guarantee Department (www.ecgd.gov.uk)

The ECGD is the UK export credit agency, providing services such as:

- Insuring UK exporters against non-payment by their overseas buyers;
- Helping overseas buyers to purchase goods and/or services from UK exporters by guaranteeing bank loans to finance those purchases; and
- Insuring UK investors in overseas markets against political risks.

The amount and terms of support available depend on the risk involved. The ECGD works closely with exporters, project sponsors, banks and buyers.

About China-Britain Business Council

The China-Britain Business Council (CBBC) is the leading organisation helping UK companies grow and develop their business with China. CBBC supports British companies of all sizes and at every stage of market entry with practical in-market assistance, services, industry initiatives as well as a membership programme offering access, seminars and significant networking. CBBC works closely with UK Trade and Investment and has a strategic partnership with the British Chamber of Commerce in Beijing providing Corporate Members with reciprocal membership.

CBBC's services are delivered through a network of nine offices in the UK and 11 key strategic locations across China.

Registration

To register your attendance, please send your contact details to events@cbbc.org or fax to 0207 802 2029, by Friday 18th November.

Full confirmation of your place will be sent to you once your place(s) has been successfully secured.

There is no charge for this event. As an event in partnership with LDC, your details will be shared with them for their event and database records.